

James P. Walsh

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Education

- 1985 Doctor of Philosophy
 Northwestern University
 Evanston, Illinois
- 1980 Master of Arts
 University of Chicago
 Chicago, Illinois
- 1977 Master of Arts
 Columbia University
 New York, New York
- 1975 Bachelor of Arts
 State University of New York at Albany
 Albany, New York

Professional Experience

- 1991 – Present Arthur F. Thurnau Professor (2009 - present)
 Gerald and Esther Carey Professor of Management (1999 - present)
 Professor (1996 - present)
 Associate Professor (1991 - 1996; granted tenure, 1991)
 University of Michigan
- 2013 Visiting Professor
 INSEAD
- 2013 Visiting Professor
 Vlerick Business School
 Ghent University and the Katholieke Universiteit Leuven
- 2013 Visiting Professor
 Graduate School of Business
 Koç University

- 2013 Visiting Professor
UWA Business School
University of Western Australia
- 2012 Visting Professor
Lundquist College of Business
University of Oregon
- 2006 Visiting Professor
Australian Graduate School of Management
University of New South Wales
- 1997 Visiting Professor
Hong Kong University of Science and Technology
- 1984 - 1991 Associate Professor (1989 - 1991; granted tenure, 1991)
Assistant Professor (1985 - 1989)
Adjunct Assistant Professor (1984 - 1985)
Amos Tuck School of Business Administration
Dartmouth College

Awards

- 2013 Academy of Management Career Achievement Award, Distinguished Service Award

Professional Affiliations

- Academy of Management
- Elected to the Fellows Group in 2000
- Institute for Operations Research and the Management Sciences
Macro Organizational Behavior Society
- Elected in 2002
- Strategic Management Society

Courses Taught in Degree Programs

Dartmouth College

- Executive Power and Negotiation*
Managing Career Dilemmas
Managing Organizational Decision Processes
Mergers and Acquisitions (Coordinator)
Organizational Behavior
The Governance and Control of the Modern Corporation

Hong Kong University of Science and Technology
Organizational Behavior

Northwestern University
Principles of Management

University of Michigan
Business Leadership in Changing Times: Successful Crisis Management (MBA)

Developing Global Competency (BBA)
Foundations and Challenges to Corporate Governance (MBA)
Human Behavior and Organization (MBA)
Multidisciplinary Action Projects -- Domestic and Global (MBA)
Negotiation and Dispute Resolution (MBA and EMBA)
Organization Theory (PhD)
The Corporation in Society (BBA, MBA and PhD)

Vermont College
Organizational Psychology

Executive Education

Executive Development Program - William Davidson Institute
Executive MBA Program – University of Michigan
Executive Program for Corporate Counsel - Duke University
Facilitative Management II - Dow-Corning Corporation
Global Management Program - William Davidson Institute
Management of Managers Program - University of Michigan
Managing the Enterprise Program - Columbia University
Minority Business Executive Program - Dartmouth College
Senior Management Seminar - William Davidson Institute
Stonier Graduate School of Banking - American Bankers Association
Tuck Executive Program - Dartmouth College

Teaching Material

Walsh, J.P. (2015). An Interview with Cliff Choi. A video to accompany the case, The Caring Company Scheme: Building a Corporate Social Responsibility Movement in Hong Kong.

Walsh, J.P. (2014). An Interview with Kevin Thompson. A video to accompany the case, IBM: The Corporate Service Corps.

Walsh, J.P. (2014). An Interview with Dennis Gioia. A video to accompany the Pinto Fires case.

Walsh, J.P. (2013). An Interview with Sridhar Tayur. A video to accompany the OrganJet and GuardianWings case.

Walsh, J. P. (2009). The Caring Company Scheme: Building a Corporate Social Responsibility Movement in Hong Kong. Case 1-428-770, William Davidson Institute, University of Michigan, Ann Arbor, Michigan.

Walsh, J. P. (2007/2013). The *Delmar Dog Butler* Video. Stephen M. Ross School of Business, University of Michigan, Ann Arbor, Michigan.

Walsh, J.P. (1994). Negotiating a job offer. A simulated negotiation exercise available through Creative Consensus, P.O. Box 5054, Hanover, NH 03755 (revised, 1999).

Professional Service

- 2011 – 2014 Dean of the Fellows Group, Academy of Management
- 2006 – 2011 Vice-President Elect, Vice President, President Elect, President, Past President, Academy of Management
- 1992 - 1997 Program Chair-elect, Program Chair, Chair-elect, Chair and Past Chair of the Organization and Management Theory Division in the Academy of Management
- 1993 - 1997 Chair-elect, Chair and Past Chair of the INFORMS College on Organization Science
- 1990 - 1993 Chair-elect, Chair and Past Chair of the Managerial and Organizational Cognition Interest Group in the Academy of Management

Editorial Appointments

Academy of Management Annals, Founding Co-Editor (2005 – 2011)
Academy of Management Journal, Editorial Board Member (1989 – 1993, 2013 – present)
Academy of Management Perspectives, Editorial Board Member (2011 – present)
Academy of Management Review, Consulting Editor (1993 - 1996); Book Review Advisory Committee (2002 – 2005)
Human Resource Planning Journal, Editorial Board Member (1989 - 1993)
Journal of Management, Editorial Board Member (1986)
Organization Science, Associate Editor-in-Chief (1998 - 2003); Senior Editor (1996 - 1998)
Series in Organization and Management, a scholarly book series published by Psychology Press, Co-editor, with Arthur Brief (1996 - 2010)
Strategic Management Journal, Editorial Board Member (1990 - 2007); Associate Editor (2007 - 2011)

Occasional Reviewer

Academy of Management Journal, *Academy of Management Review*, *Administrative Science Quarterly*, *California Management Review*, *Eastern Academy of Management Meetings*, *Group Decision and Negotiation*, *Human Relations*, *Human Resource Management*, *Information Systems Research*, *International Business Review*, *Journal of Business Ethics*, *Journal of Economics and Management Strategy*, *Journal of International Management*, *Journal of Management*, *Journal of Management Studies*, *M@n@gement*, *Management and Organization Review*, *Management Science*, *National Academy of Management Meeting*, *National Science Foundation*, *Organization*, *Organization Science*, *Organizational Behavior and Human Decision Processes*, *Quarterly Journal of Business and Economics*, *Sloan Management Review*, *Strategic Management Journal*, *Strategic Management Society Conference*, and *World Development*

University Service

University of Michigan

Action-Based Learning Advisory Committee: 2014
 BBA Task Force: 2009 - 2012
 Community Values Committee: 2006
 Corporate Environmental Management Program Advisory Board: 2003
 Curriculum Committee: 1992, 1993, 1994, 1995 (Chair), 1996 (Chair)

Erb Institute Executive Committee: 2005, 2006
 Executive Committee: 2009 – 2011, 2014 - 2016
 Global Initiatives Advisory Board: 2014
 Global Innovation Advisory Committee: 2013
 Global Options Working Group: 2014 (Chair)
 Grievance Board – Internal Hearing Board: 2014
 MAP Review Committee: 1999, 2005, 2006
 MBA Core Course Committee: 1991
 MBA Core Curriculum Task Force: 2003, 2004
 MBA Review Team: 1993, 1994, 1995, 1996, 1999, 2000, 2001, 2002
 MBA Working Group: World Economy: 2014 (Chair)
 Management & Organizations Academic Standards Committee: 2012 (Chair)
 Management & Organizations Curriculum Committee: 1991 (Chair)
 Management & Organizations Department Chair: 1998 – 2002
 Management & Organizations Fun Committee: 2013 (Chair)
 Management & Organizations PhD Admission Committee: 2004, 2005, 2006
 Management & Organizations Recruiting Committee: 1992, 1994 (Chair), 1995, 1996
 (Chair), 1998, 1999 (Chair), 2007, 2014 (Chair)
 Provost's Council on Student Honors: 2010 – 2012
 Society of Scholars Admissions Committee: 1995
 Strategy Recruiting Committee: 1999

Dartmouth College

Academic Freedom, Tenure and Responsibility Committee: 1989, 1990
 Academic Honor Committee: 1985, 1987
 Academic Performance Committee: 1987, 1988, 1989
 Ad Hoc Committee on Tuck Diversity: 1989
 Ad Hoc Committee on Tuck's Mission: 1988
 Ad Hoc Continuing Education Committee: 1985
 Ad Hoc Curriculum Committee: 1989
 Ad Hoc Facilities Planning Committee: 1987
 Ad Hoc Tuck-Thayer Faculty Working Group: 1985, 1986
 Assistant Director of Admissions Search Committee: 1985
 Executive Committee: 1989
 Executive Education Committee: 1990
 Faculty Affirmative Action Review Committee: 1988, 1989, 1990
 MBA Curriculum Committee: 1986
 OB Faculty Search Committee: 1986, 1987
 Research Committee: 1987

Presentations

Presentations, workshops or lectures at Arizona State University, Boston College, Brigham Young University, Carnegie Mellon University, Case Western Reserve University, Chinese University of Hong Kong, Columbia University, Copenhagen Business School, Dartmouth College, Emory University, Hong Kong University of Science and Technology, INSEAD, Koç University, Massachusetts Institute of Technology, University of Michigan, Northwestern University, New York University, University of Nairobi, University of North Carolina, University of Notre Dame, University of Oregon, University of Pretoria, Sabanci University, State University of New York at Albany, Texas A&M University, Vlerick Business School, University of Western Australia, University of Western Ontario, Yale University, as well as the

Academy of Management, Africa Academy of Management, Administrative Sciences Association of Canada, American Psychological Association, Asia Academy of Management, INFORMS, Organizational Behavior Teaching Society, Society for Industrial and Organizational Psychology, Strategic Management Society, and others.

Edited Books

Walsh, J.P. and Brief, A. P. (2011). *Academy of Management Annals*. London: Routledge.

Walsh, J.P. and Brief, A. P. (2010). *Academy of Management Annals*. London: Routledge.

Walsh, J.P. and Brief, A. P. (2009). *Academy of Management Annals*. London: Routledge.

Walsh, J.P. and Brief, A. P. (2008). *Academy of Management Annals*. London: Routledge.

Walsh, J.P. and Brief, A. P. (2007). *Academy of Management Annals*. Mahwah, NJ: Lawrence Erlbaum and Associates.

Articles

The State of Our Profession

Walsh, J.P. (2012). Review of *The Roots, Rituals, and Rhetorics of Change: American Business Schools after the Second World War* by Mie Augier and James G. March. *Administrative Science Quarterly*, 57(3): 522-527.

Walsh, J. P. (2011). Embracing the sacred in our secular scholarly world. *Academy of Management Review*, 36(2): 215-234.

Walsh, J.P., Tushman, M. L., Kimberly, J.R., Starbuck, B. and Ashford, S. (2007). On the relationship between research and practice: Debate and reflections. *Journal of Management Inquiry*, 16(2): 128-154.

Walsh, J. P. and Weber, K. (2002). The prospects for critical management theory in the American Academy of Management. *Organization*, 9 (3): 402-410.

Corporation in Society

Donaldson, T. and Walsh, J.P. (2015). Toward a theory of business. *Research in Organizational Behavior*, 35: 181-207.

Walsh, J.P. (2015). Organization and management scholarship in and for Africa...and the world. *Academy of Management Perspectives*, 29(1): 1-6.

Walsh, J.P. (2015). Freedom, responsibility, and keeping [our] hope alive. In Subramanian Rangan, Ed., *Performance and Progress*, pp. 134-150. Oxford, England: Oxford University Press.

Walsh, J.P., Meyer, A.D. and Schoonhoven, C.B. (2006). A future for organization theory: Living in and living with changing organizations. *Organization Science*, 17(5): 657-671.

- Walsh, J.P., Kress, J.C. and Beyerchen, K.W. (2005). Book review essay: Promises and perils at the bottom of the pyramid. *Administrative Science Quarterly*, 50(3): 473-482.
- Walsh, J.P. (2005). Book review essay: Taking stock of stakeholder management. *Academy of Management Review*, 30(2): 426-438.
- Margolis, J.D. and Walsh, J.P. (2003). Misery loves companies: Rethinking social initiatives by business. *Administrative Science Quarterly*, 48: 265-305.
- Walsh, J.P., Weber, K. and Margolis, J.D. (2003). Social issues and management: Our lost cause found. *Journal of Management*, 29(6): 859-881.
- Walsh, J.P. (2003). Review of *Worked Over: The Corporate Sabotage of an American Community* by Dimitra Doukas. *Administrative Science Quarterly*, 48(3): 513-517.
- Margolis, J.D. and Walsh, J.P. (2001). *People and Profits? The Search for a Link between a Company's Social and Financial Performance*. Mahwah, NJ: Lawrence Erlbaum and Associates.

Corporate Governance

- Walsh, J.P. (2009). Are U.S. CEOs overpaid? A partial response to Kaplan. *Academy of Management Perspectives*, 23: 73-75.
- Walsh, J.P. (2008). CEO compensation and the responsibilities of the business scholar to society. *Academy of Management Perspectives*, 22: 26-33.
- Walsh, J. P. (2004). Introduction to the 'Corporate Objective Revisited' exchange. *Organization Science*, 15(3): 349.
- Bradley, M., Schipani, C.A., Sundaram, A.K. and Walsh, J.P. (1999). The purposes and accountability of the corporation in contemporary society: Corporate governance at a crossroads. *Law and Contemporary Problems*, 62(3): 9-86.
- Published in an amended form as Bradley, M., Schipani, C.A., Sundaram, A. K. and Walsh, J.P. (2002). Corporate governance at a crossroads. In L. C. Keong (Ed.), *Corporate Governance: An Asia – Pacific Critique*, (pp. 409-472). Hong Kong: Sweet & Maxwell Asia.
 - Published in an amended form as Sundaram, A. K., Bradley, M., Schipani, C.A. and Walsh, J.P. (2000). Comparative corporate governance and global corporate strategy. In R. E. Grosse (Ed.), *THUNDERBIRD on Global Business Strategy*, (pp. 110-150). New York: John Wiley and Sons.
 - Published in an amended form as Bradley, M., Schipani, C.A., Sundaram, A. K. and Walsh, J.P. (1999). Corporate governance in a comparative setting: The United States, Germany, and Japan. *Academy of Legal Studies in Business National Proceedings*, 28: 25-49. [Winner of the ALSB Distinguished Proceedings Paper Award]
 - Published in an amended form as Bradley, M., Schipani, C.A., Sundaram, A. K. and Walsh, J.P. (1998). Contemporary Challenges to Corporate Governance. *Academy of Legal Studies in Business National Proceedings*, 27: 107-136.

- Bradley, M., Schipani, C.A., Sundaram, A.K. and Walsh, J.P. (1999). *Law and Contemporary Problems* (Special editors, Challenges to Corporate Governance), volume 62, number 3. Duke University: School of Law.
- Bradley, M., Schipani, C.A., Sundaram, A.K. and Walsh, J.P. (1999). Foreword. *Law and Contemporary Problems*, 62 (3): 1-8.
- Logue, D.E., Seward, J.K. and Walsh, J.P. (1996). Rearranging residual claims: A case for target stock. *Financial Management*, 25(1), 43-61.
- Seward, J.K. and Walsh, J.P. (1996). The governance and control of voluntary corporate spin-offs. *Strategic Management Journal*, 17(1), 25-39.
- Seward, J.K. and Walsh, J.P. (1994). The acquisition of restructured firms: An illustration of market discipline? *Journal of Economics and Management Strategy*, 3(4), 585-603.
- Walsh, J.P. and Kosnik, R.D. (1993). Corporate raiders and their disciplinary role in the market for corporate control. *Academy of Management Journal*, 36(4), 671-700.
- Walsh, J.P. and Ellwood, J.W. (1991). Mergers, acquisitions, and the pruning of managerial deadwood. *Strategic Management Journal*, 12 (3), 201-217.
- Walsh, J.P. (1991). Managers under siege: Corporate control contests and management turnover. In H.E. Glass (Ed.), *Handbook of Business Strategy*, (2nd Edition): 15.1-15.15. Boston, MA: Warren, Gorham and Lamont.
- Walsh, J.P. (1991). Review of *Mythmanagement: An examination of corporate diversification as fact and theory* by M. Leontiades. *Academy of Management Review*, 16 (2), 477-480.
- Walsh, J.P. (1990). Review of *Doing Deals: Investment Banks at Work* by R.G. Eccles and D.B. Crane. *American Journal of Sociology*, 96 (1), 246-248.
- Walsh, J.P. and Seward, J.K. (1990). On the efficiency of internal and external corporate control mechanisms. *Academy of Management Review*, 15 (3), 421-458.
- Reprinted in T. Clarke (Ed.), *Corporate Governance: Critical Perspectives on Business and Management -- Volume II: Anglo-American Corporate Governance*, 2004, (pp. 55-106). London: Routledge.
 - Reprinted in G. Von Krogh, A. Sinatra and H. Singh (Eds.), *The Management of Corporate Acquisitions*, 1994, (pp. 191-247). London: MacMillan Press.
- Schweiger, D.M. and Walsh, J.P. (1990). Mergers and acquisitions: An interdisciplinary view. In G.R. Ferris and K.M. Rowland (Eds.), *Research in Personnel and Human Resources Management*, 8, 42-108. Greenwich, CT: JAI Press.
- Walsh, J.P. (1989). Doing a deal: Merger and acquisition negotiations and their impact upon target company top management turnover. *Strategic Management Journal*, 10 (4), 307-322.

Marks, M.L., Walsh, J.P., Schweiger, D.M. and Paradise, C.A. (1989). Merging and acquiring organizations: Employee impact and the role of I/O psychologists. *The Industrial-Organizational Psychologist*, 26 (2), 51-58.

Walsh, J.P. (1988). Top management turnover following mergers and acquisitions. *Strategic Management Journal*, 9 (2), 173-183.

Walsh, J.P. and Dewar, R.D. (1987). Formalization and the organizational life cycle. *Journal of Management Studies*, 24 (3), 215-231.

Managerial and Organizational Cognition

Walsh, J.P. and Huff, A.S. (1997). "Organizational learning and strategic management. *Advances in Strategic Management* (Eds., Volume 14). Greenwich, CT: JAI Press.

Walsh, J.P. (1995). Managerial and organizational cognition: Notes from a trip down memory lane. *Organization Science*, 6 (3), 280-321.

Cowan, D.A., Fiol, C.M. and Walsh, J.P. (1992). A mid-range theory of strategic choice processes. In R.L. Phillips and J.G. Hunt (Eds.) *Strategic leadership: A multiorganizational-level perspective*, (pp. 63-79). Westport, CT: Quorum Books.

Walsh, J.P. and Ungson, G.R. (1991). Organizational memory. *Academy of Management Review*, 16(1), 57-91.

Walsh, J.P. and Charalambides, L.C. (1990). Individual and social origins of belief structure change. *Journal of Social Psychology*, 130 (4), 517-532.

Walsh, J.P. (1988). Selectivity and selective perception: An investigation of managers' belief structures and information processing. *Academy of Management Journal*, 31 (4), 873-896.

Walsh, J.P., Henderson, C.M. and Deighton, J. (1988). Negotiated belief structures and decision performance: An empirical investigation. *Organizational Behavior and Human Decision Processes*, 42 (2), 194-216.

Walsh, J.P. and Fahey, L. (1986). The role of negotiated belief structures in strategy making. *Journal of Management*, 12 (3), 325-338.

Other Interests

Schoonhoven, C. B., Meyer, A. and Walsh, J. P. (2005). Moving beyond the frontiers of organization science. *Organization Science*, 16 (5): 453-455.

Schoonhoven, C. B., Meyer, A. and Walsh, J. P. (2005). Pushing back the frontiers of organization science. *Organization Science*, 16 (4): 327-331.

Walsh, J.P., Wang, E. and Xin, K. R. (1999). Same bed, different dreams: Managerial relationships in Sino-American joint ventures. *Journal of World Business*, 34 (1), 69-93.

- Published in an amended form in the Peoples Republic of China as Yirenweijian: Zhong-mei hezi qiye shuangfang guanlizhe xianghude pinglun. *Management World*, 2000, 88, 184-192.
- Reprinted in David C. Thomas (Ed.), *Readings and Cases in International Management: A Cross-Cultural Perspective*, 2003, (pp. 303-321). Thousand Oaks, CA: Sage Publications.

Walsh, J.P. (1996). Embracing change: We get by with a lot of help from our friends. In P.J. Frost and M.S. Taylor (Eds.), *Rhythms of an Academic's Life*. Beverly Hills, CA: Sage Publications.

Walsh, J.P. (1996). Thoughts on integrating your work and personal life (and the limits of advice). In P.J. Frost and M.S. Taylor (Eds.), *Rhythms of an Academic's Life*. Beverly Hills, CA: Sage Publications.

Quinn, R.E. and Walsh, J.P. (1993). Understanding organizational tragedies: The case of the Hubble space telescope. *Academy of Management Executive*, 8(1), 62-67.

Walsh, J.P. (1992). Commentary: Relating economic and behavioral perspectives in strategy research (E.J. Zajac). In P. Shrivastava, A. Huff and J. Dutton (Eds.), *Advances in Strategic Management*, 8, 97-101. Greenwich, CT: JAI Press.

Lee, T.W., Ashford, S.J., Walsh, J.P. and Mowday, R.T. (1992). Commitment propensity, organizational commitment and voluntary turnover: A longitudinal study of organizational entry processes. *Journal of Management*, 18(1), 15-32.

Walsh, J.P. and Henderson, C.M. (1989). An attributional analysis of decisions about making commitments. *Journal of Social Psychology*, 129(4), 533-549.

Walsh, J.P., Weinberg, R.M. and Fairfield, M.L. (1987). The effects of gender on assessment centre evaluations. *Journal of Occupational Psychology*, 60 (4), 305-309.

- Summarized in the *Training and Development Journal*, 1988, 42(5), 102-103.

Walsh, J.P. and Greenhalgh, L. (1987). Age-based status group membership and bargaining behavior. *Journal of Social Psychology*, 127 (2), 117-128.

Walsh, J.P., Ashford, S.J. and Hill, T.E. (1985). Feedback obstruction: The influence of the information environment on employee turnover intentions. *Human Relations*, 38 (1), 23-46.

Other Publications

Margolis, J., Walsh, J. and Krehmeyer, D. 2006. *Building the Business Case for Ethics*. Business Roundtable Institute for Corporate Ethics, Charlottesville, VA.

Walsh, J.P. (1999). Business must talk about its social role. *Financial Times* (Mastering Strategy series), November 8, 14-15.

- Reprinted in T. Dickson (Ed.), *Mastering Strategy*, 2000, (pp. 289-294). London: Financial Times / Prentice Hall.

Schipani, C. and Walsh, J. P. (1997). The modern firm: Is there liberty and justice for all? *Dividend*, 28(2), 19-23.

Walsh, J.P. (1985). Review of *Managing* by H. Geneen and A. Moscow. *Tuck Today*, 15, 11.